

# WHAT IS YOUR LEADERSHIP IMPACT?

## INFLUENCE LEVEL *What is your level of influence?*

- 1: SELF** You can influence yourself consistently for a higher good.
- 2: MENTOR** You can consistently influence one person to your current level of depth. (parent, friend, mentor).
- 3: INFLUENCER** You can influence many people simultaneously (group, team, organization).
- 4: FOUNDATION** You influence many people without needing to be there (culture).

## IMPACT LEVEL *What is your level of ability to have an impact on yourself and others?*

- A: MOMENT** Ability to create change from an undesired to a desired state and take action.
- B: CONTEXT** Ability to create lasting change in a context through time.
- C: LIFETIME** Ability to create shifts across multiple contexts and time periods.
- D: ADVOCACY** Ability to inspire people to help others.

<b>D. Advocacy</b> <i>Create an agent of change.</i>				
<b>C. Lifetime</b> <i>Create change in life trajectory.</i>				
<b>B. Context</b> <i>Create change in a context.</i>				
<b>A. Moment</b> <i>Create change in the moment.</i>				
<b>↑ Level of Impact</b>  <b>Level of Influence →</b>	<b>1. Influence self</b> <i>Self mastery</i>	<b>2. Influence another</b> <i>Mentor</i>	<b>3. Influence a group</b> <i>Influencer</i>	<b>4. Influence a culture</b> <i>Foundation</i>